



A Lean Six Sigma framework for continuous and incremental improvement in the oil and gas sector

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Abstract

Purpose - This article aims to explore synergies between Lean Production (LP) and Six Sigma principles in order to propose a Lean Six Sigma (LSS) framework for continuous and incremental improvement in the oil and gas sector. The Three-Dimensional LSS Framework seeks to provide various combinations about the integration between LP principles, DMAIC cycle and PDCA cycle to support operations management needs.

Design/methodology/approach - The research method is composed of two main steps: (i) diagnostic of current problems and proposition of a conceptual framework that qualitatively integrates synergistic aspects of LP and Six Sigma; and (ii) analysis of the application of the construct through semi-structured interviews with leaders from oil and gas companies to assess and validate the proposed framework.

Findings - As a result, a conceptual framework of LSS is developed contemplating the integration of LP and Six Sigma and providing a systemic and holistic approach to problem-solving through continuous and incremental improvement in the oil and gas sector.

Originality/value - This research is different from previous studies because it integrates LP principles, DMAIC and PDCA cycles into a unique framework that fulfils a specific need of oil and gas sector. It presents a customized LSS framework that guides wastes and costs reduction, while enhances quality and reduces process variability to elevate efficiency in operations management of this sector. The paper type is an original research that present new and original scientific findings.

Keywords: Lean Six Sigma, Lean Production, Six Sigma, Oil and Gas sector, Continuous improvement.

1. Introduction

Since the oil crisis in 1973, the high cost and scarcity of petroleum products have generated a number of challenging side effects, especially in industries inserted in this supply chain (Ang, 2001; Newiadomsky and Seeliger, 2016). This fact has led organizations to seek political and economic solutions, whether by lobbying the Organization of the Petroleum Exporting Countries (OPEC), monitoring oil companies for energy-conscious consumption or making governments adjust their taxes, tariffs, and quotas. In this sense, the development of practices for waste reduction, such as just-in-time (JIT) production, was reinforced, increasing their adoption level across oil and gas sector (Schonberger, 1982; Näslund, 2013; Deithorn and Kovach, 2018).

Currently, the oil and gas sector faces major challenges, such as shrinking conventional oil reserves, environmental challenges, stricter regulations, higher production costs and a drop in the price of the barrel (Reboredo, 2010; Reboredo and Rivera-Castro, 2014). These challenges motivated these companies to seek ways to optimize their operations, improve their cash flow and avoid waste. Among the management approaches applied to continuously improve their processes, Lean Production (LP) and Six Sigma stands out (Mustapha et al., 2015). Both approaches have been widely used in other industry sectors; however, literature still lacks evidence of their application in the oil and gas sector (Nascimento et al., 2017; Ivson et al., 2018).

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3 According to Maleyeff et al. (2012), LP aims to systemically reduce waste through the
4 engagement and empowerment of employees, suppliers and customers. In addition, LP
5 promotes continuous improvement efforts through a structured problem-solving methodology
6 (Tortorella et al., 2018). Analogously, Six Sigma is a data-driven approach that seeks to reduce
7 errors and defects by applying the DMAIC (Define-Measure-Analyze-Improve-Control)
8 methodology (Buell and Turnipseed, 2003). Therefore, both approaches highlight the
9 importance of reducing costs and maximizing value in organizations by developing quality
10 products, processes or services (Sunder and Antony, 2015). However, the inherent contextual
11 specificities of the oil and gas sector entail the need of significant adaptations of both LP and
12 Six Sigma approaches to allow their successful implementation (Bubsha and Al-Dosa, 2014;
13 Ratnaya and Chaudry, 2016; AL-Riyami and Jabri, 2017; Deitho and Kovach, 2018). **However,**
14 **there is a lack in the literature of integration between Lean principles, PDCA cycle and DMAIC**
15 **methodology to implement a Lean Six Sigma production system in the oil and gas sector (Ali,**
16 **2016; Oakland & Marosszeky, 2017). In fact, Quelhas et al. (2017) have emphasized the**
17 **scarcity of empirical studies that combine LP and Six Sigma within this industrial context.**

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21 The objective of this paper is to explore the synergies between LP and Six Sigma in order to
22 propose an integrated LSS framework for continuous and incremental improvement in the oil
23 and gas sector. To achieve that, it has been applied qualitative research methods in order to
24 deeply analyze the perceptions of oil and gas companies' stakeholders (such as managers,
25 coordinators, consultants and engineers) and enable the proposition of the referenced
26 framework. The contribution of this framework is two-fold. First, it analyzes the integration
27 between LP and Six Sigma from an Oil and Gas sector perspective, which is a gap in the
28 literature. Second, the proposed LSS framework provides guidance for both practitioners and
29 academicians on the benefits of integrating both approaches towards greater operational
30 performance. Besides this section, the rest of this article is structured as follows. Section two
31 presents a literature review about LP, Six Sigma and LSS. Section three describes the proposed
32 methodology, whose results are presented in section four. Finally, section five concludes the
33 study, highlighting the practical and theoretical implications, limitations and future work
34 opportunities.

37 38 39 **2. Literature Review**

40 41 *2.1 Lean Production and Six Sigma*

42 According to Maleyeff et al. (2012), LP has its roots on the Toyota Production System, which
43 began in the 1950s and aims to reduce waste through extensive employee involvement, and a
44 collaborative relationship with suppliers and customers in problem-solving activities. For Aziz
45 and Hafes (2013), LP comprises two main pillars: (i) JIT flow, which consists of producing
46 according to demand; and (ii) *Jidoka*, which consists of man-machine separation in which an
47 operator manages multiple machines. Complementarily, Taj and Morosan (2011) affirm that
48 LP is a multidimensional approach based on the following practices: JIT, cellular layout, total
49 preventive maintenance, total quality, and human resources management. For Chaurasia et al.
50 (2016) the factors that characterize a lean environment are: reduced delivery times, accelerated
51 time-to-market, reduced operating costs, exceeded customer expectations, streamlined
52 outsourcing processes, improved visibility of business performance and use of more productive
53 forms of energy, equipment, and people.

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56 Furthermore, LP has been associated with a mindset that must be adopted by employees at all
57 organizational levels in order to produce truly sustainable results (Voehl et al., 2010).
58 According to Chaurasia et al. (2016), "LP is an endless journey to reach the most innovative,
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3 effective and efficient way in an organization". Organizations that seek LP implementation,
4 should have the following characteristics (Mathaisel, 2006; Voehl et al., 2010; Sacks et al.,
5 2010): focus on business, development of managers, support for employees, customer
6 orientation, sharing success, improvement opportunities analysis, multifunctional teams, sense
7 of community, customer-focused processes, flexible equipment's, quick tool change over,
8 learning environment, alliance with suppliers, information sharing, problem prevention,
9 organization, cooperation and simplicity.

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12 With regards to Six Sigma approach, created by Bill Smith at the Motorola Corporation in the
13 1980s, it seeks to reduce variability in order to reduce errors and defects by applying the
14 DMAIC cycle (Maleyeff et al., 2012). Popa et al. (2005) argue that Six Sigma is a highly
15 disciplined process that helps organizations focus on delivering lower cost products with
16 improved quality and reduced cycle time. The term "Sigma" represents a statistical measure
17 that verifies the extent to which a given process deviates from perfection. According to
18 Franchetti (2015), Six Sigma can help developing skills, improving knowledge and employees'
19 morale and the ability to use a wide range of tools and techniques. In addition, it has the
20 following advantages over Total Quality Management: setting zero defaults targets and
21 intensive use of statistics, data to make managerial decisions and reduce process variation.

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24 Overall, the main difference between LP and Six Sigma is that lean projects can use qualitative
25 and quantitative analysis processes, such as the five-whys, cause and effect diagrams, failure
26 mode and effect analysis (FMEA) (Voehl et al., 2010). Also, by focusing on process
27 improvement and reduced variability, Six Sigma improves organizational processes,
28 considering radical changes and the formation of new markets and/or customers (Parast, 2011).
29 George (2002) states that integrating both approaches to reduce cost and complexity is
30 essential. Just as LP cannot statistically control a process and Six Sigma alone cannot
31 dramatically improve process speed or reduce invested capital (George, 2003). Six Sigma helps
32 to connect business leaders and key project teams in a potent two-way fact-based dialogue,
33 which is considered a blind spot to LP. For Voehl et al. (2010), in the appropriate situation,
34 both approaches to process improvement can be integrated to form a more comprehensive
35 methodology regardless of size or scope, and root cause analysis is the common cross-point
36 between these approaches.

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39 Thus, there are several related works that explore the use of Lean Principles in the PDCA cycle
40 (Motwani, 2003; Simon & Canacari, 2012; Reis et al. 2016), as well as, research that addresses
41 the DMAIC methodology for isolated Six Sigma projects (Furterer, 2016; Ansar et al. 2018).
42 **It is worth noting that a Lean system contemplates several principles for operations**
43 **management (Dombrowski & Mielke, 2014), and Six Sigma focuses on reducing process**
44 **variability and incremental improvement of key performance indicators (Kumar et al., 2011).**
45 Therefore, the need and potential of applying the Lean principles in an integrated way within
46 the PDCA cycle and the DMAIC methodology in favor of operational excellence are
47 highlighted as a critical success factor.

50 51 52 *2.2 Lean Six Sigma*

53 LSS is "a methodology that maximizes shareholder value by achieving the fastest rate or
54 bringing improvements in customer satisfaction, cost, quality, process speed, and invested
55 capital" (George, 2002; Muraliraj et al., 2018). Furthermore, it is a holistic methodology that
56 is based on systems approach and considers the entire supply chain (Cauchick Miguel &
57 **Andrietta, 2010**; Franchetti, 2015), which is used by organizations of international recognition
58 to eliminate waste in processes and deliver products and services with extreme quality to their
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customers (Popa et al., 2005; Assarlind & Aaboen, 2014). LSS has expanded the seven original wastes from Ohno (1997) into nine: defects, overproduction, transport, waiting, inventory, movement, over processing, underutilized employees and behaviour (Voehl et al., 2010; Alkunsol et al., 2019). According to George (2003), LSS incorporates the principles of speed and immediate action of LP with the defect-free vision from Six Sigma with a reduced variation in the queue time. From this, LSS attacks the hidden costs of complexity and is a mechanism that seeks the engagement of all employees for improving quality, lead time and cost (Yadav & Desai, 2016; Elias, 2016; Raval & Kant, 2017).

The intense pressure for the efficient utilization of resources has generated a global expansion of knowledge with respect to LSS methodology in the oil and gas sector. Such dissemination has been guided through training and specialized programs with employees (Bufalo et al., 2015; Moya et al., 2019). Recently, there are promising cases that show the adequacy of the LSS methodology in the energy sector. Alqahtani and Nour Eldin (2011), for instance, conducted in Saudi Arabia an energy assessment study following the LSS methodology to identify, quantify and classify, technically and economically, possible energy conservation opportunities in an oil and gas sector. It is also verified the utilization of LSS in oil and gas' supply chain (AL-Riyami et al., 2017), Operations (Buell & Turnipseed, 2003; Buell & Turnipseed, 2004; Bubshait & Al-Dosary, 2014; Mustapha et al., 2015), and engineering, procurement, and construction projects (Villanueva and Kovach, 2013). Moreover, there are several conceptual models presented in the literature for the implantation of LSS, integrating their concepts with benefits for manufacturing (Dombrowski & Mielke, 2014; Tortorella et al. 2016; Tortorella et al, 2018), sustainability (Garza-Reyes et al. 2014; Rocha-Lona et al. 2015; Chugani et al. 2017; Antony, Rodgers & Cudney, 2017; Garza-Reyes et al. 2018), lean healthcare (De Koning et al. 2006; De Mast, 2011; Cheng & Chang, 2012; Robbins et al. 2012; Wiegel & Brouwer-Hadzialic, 2015; Al Khamisi et al. 2017; Shokri, 2017), supply chain and logistics (Found & Harrison, 2012; Gutierrez-Gutierrez, De Leeuw & Dubbers, 2016; Shaaban & Darwish, 2016; Kumar & Gandhi, 2017), and construction projects (Al-Aomar, 2012).

3. Methodology

The proposed research is eminently exploratory and is comprised of two steps: (i) proposal of a conceptual framework that qualitatively integrates the synergistic aspects of LP and Six Sigma; and (ii) an empirical study for the assessment and validation of the proposed framework through Focus Group Interviews (FGIs) with leaders from oil and gas companies to assess and validate the proposed framework. These steps expand upon previous research developed by Blindheim (2015), Garza-Reyes (2015), Nascimento et al. (2017) and Saieg et al. (2018). First, there was a narrative literature review of lean philosophy principles, the PDCA continuous improvement cycle, and the DMAIC problem-solving methodology in order to build a preliminary framework.

Regarding the FGIs, analysis of design for the refining, exploration, and production of petroleum, serial interviews were conducted in September of 2017 through workshops discussions for the collection, treatment and presentation of the main problems, identification of the causes and effects perceived (Tortorella et al., 2008). According to Kvale (1994) and Bell et al. (2018), the utilization of interviews as a research method allows the collection of detailed information about the investigated topic. Moreover, in in this type of primary data collection, researchers have direct control over the flow of process and have a chance to clarify certain issues during the process if needed. The focus group discussions were held on a regular basis between October 2017 and March 2018 and in parallel with the literature background analysed, complementing with a proposed framework that provides a guide to implement LSS

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3 in the oil and gas sector. Besides permit that these methodological approaches can occur in
4 different contexts to adjust the interactions between LP, PDCA and Six Sigma (DMAIC) in
5 some specific area.
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7 The number of participants in each discussion ranged from 5 to 9 in relation to the presence of
8 collaborators rate in each event. A total of 12 collaborators with 10 years of minimum
9 experience, 4 engineering management who were responsible for leadership activities, 3
10 process engineers, 2 chemical engineers and 3 mechanical engineers from a petrochemical
11 complex in the Brazilian context. These collaborators were assigned in two groups for
12 discussion synergisms between LP principles according to Sacks et al. (2010), PDCA and
13 DMAIC to achieve kaizen stability. In this context, the criterion of selection of the focus group
14 sample is presented: (i) objective: analyze LP and Six Sigma in order to develop a framework
15 that combines the principles of LP, PDCA with Six Sigma (DMAIC) via focal groups and
16 discuss their implications for theory and practice; (ii) reference units: processes, materials,
17 technologies and people; (iii) informing unit: managers, coordinators, consultants and
18 engineers that working in the oil and gas; (iv) unit of analysis: three-dimensional LSS
19 framework in the oil and gas context; (v) sample unit: people who had greater knowledge on
20 the central theme of the investigation and held leadership positions. The groups were carried
21 out through collaborators who have had some experience or previous study on LP, considering
22 the 10 years of minimum experience in oil and gas.
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26 In the interviews, recordings and annotations were made, as well as modifications on the
27 proposed model to implement LSS and transcription of the results through tables, graphs, and
28 diagrams. Each focus group discussion took about an hour and a half. Participants were
29 confronted with a list of lean principles described and sent earlier. This list (accompanied by a
30 meaningful explanation from the moderator) was presented at the initial workshop as input to
31 the focus group discussion. The central question was “which Lean principles are preferentially
32 applicable at each stage of PDCA cycle in the DMAIC for guide an LSS implementation in the
33 oil and gas sector?”.
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37 4. Results

38 This section aims to report the results of the literature review, focus groups, and direct
39 observation. As in Kumar *et al.* (2011), a triangulation is carried out with the objective of
40 developing a framework for the implantation and training of LSS professionals in the oil and
41 gas sector. In this sense, this new framework was constructed based on primary data collected
42 from theory and practice and the experts' perception was very useful in understanding the true
43 picture of LSS continuous improvement journey. Strategic planning for a sustainable LSS
44 implementation should utilize principles, practices, and lessons learned from related works. In
45 this context, this research develops a conceptual model that relates the LP principles to the
46 PDCA and DMAIC cycles to provide an implementation guide of LSS. This model aims to
47 provide a methodology that integrates the LP principles between stages of the PDCA and
48 DMAIC to reach the continuous and incremental improvement of the processes, technologies,
49 materials, and people in the oil and gas sector.
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53 As a result from focus groups, literature and constructivist theory, a conceptual framework of
54 LSS is proposed, contemplating the integration of LP principles, DMAIC (from Six Sigma)
55 and PDCA (Kaizen) methodologies. This framework provides guidance on the use of LP
56 principles by clearly indicating steps and targets that support the achievement of a greater asset
57 life cycle efficiency, cost reduction, and continuous process improvement. In this context,
58 Table 1 presents an inherent framework for the model that assesses the synergisms between LP
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principles and Six Sigma within the PDCA cycle in favour of engineering continuous flow in industrial plants in the oil and gas sector. The result of Table 1 presents the LP principles in the lines, meanwhile, PDCA and DMAIC cycles in the columns, participants pointed out which LP principles are predominantly applicable (1 – true) or neutral (0 – false) to PDCA and DMAIC cycles. In the instrument of data collection, a questionnaire is carried out separating the LP principles, regarding the PDCA and, later, related to the DMAIC to analyse each concept.

Table 1 – Synergisms between LP Principles, PDCA and DMAIC Cycles

Id	LP Principles	Plan	Do	Check	Act	Define	Measure	Analyze	Improve	Control
		P	D	C	A	D	M	A	I	C
L1	Variability Reduction	1	0	1	0	0	1	1	0	0
L2	Decrease of Number of Cycles	0	1	1	0	1	1	1	1	1
L3	Reduction of Sample Size	1	0	1	0	0	1	1	0	0
L4	Flexibility Increase	1	1	1	1	0	0	1	1	1
L5	Selection of an Appropriate Method of Production and Control	0	0	1	0	0	1	0	0	0
L6	Standardization	1	1	0	0	1	0	0	0	0
L7	Institution of Continuous Improvement	1	1	1	1	0	0	1	1	1
L8	Visual Management Use	1	0	1	0	0	1	1	1	0
L9	Production System Design for Value Chain Flow	1	0	0	0	1	1	1	0	0
L10	Ensure Comprehensive Requirements Capture	0	0	1	0	1	1	0	0	0
L11	Focus on the Concept Selection	0	1	0	0	1	0	0	1	0
L12	Guarantee Operating Flow Requirements	0	0	1	0	0	1	1	0	1
L13	Verification and Validation	0	0	1	0	0	1	1	0	1
L14	Go and See for Yourself (<i>Gemba</i>)	0	1	0	0	0	0	1	0	1
L15	Decision by Consensus, Considering all Options	0	0	1	0	1	0	0	1	0
L16	Cultivation of an Extensive Network of Partners	0	0	0	1	1	0	0	1	0

According to the synergies between LP, Six Sigma (DMAIC) and PDCA presented in Table 1, the Strategic Three-dimensional LSS Framework was developed, shown in Figure 1, which

integrates the LP principles from Sacks et al. (2010) into the PDCA and DMAIC cycles, respectively. This model seeks to highlight the most relevant and/or prominent steps for applying the concepts of LP principles and Six Sigma (DMAIC) in the PDCA cycle of industrial plants throughout their life-cycle.



Figure 1: Visual representation of the integration between Lean, Six Sigma and PDCA

Figure 1 demonstrates a connection between a Lean-driven Performance Measurement System (PMS) and operations management methodology centred on the PDCA cycle. Configuring a sociotechnical system that integrates the Lean principles into the PDCA cycle and the DMAIC

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methodology to implement Lean operations management for continuous and incremental improvement. Thus, Figure 2 details the use of the DMAIC methodology to create a socio-technical PMS centred on the PDCA cycle, considering the appropriate moment of consumption of Lean principles in the management of operations.

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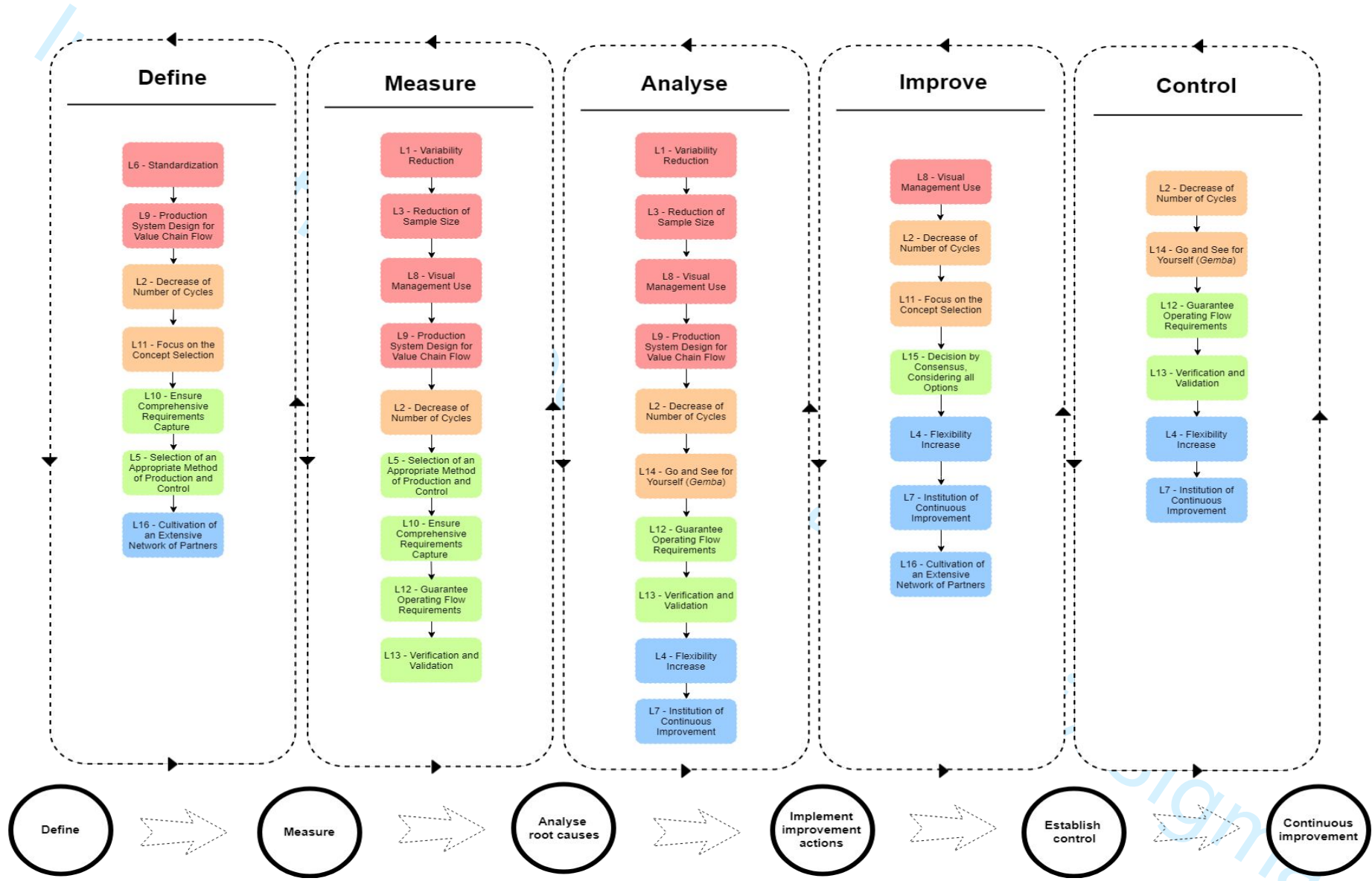


Figure 2: Strategic Three-dimensional LSS Framework to Continuous Improvement

After the presentation of the LSS visual model, considering the integration between the Lean principles, PDCA cycle and DMAIC methodology, a three-dimensional strategic implementation framework of the LSS in the oil and gas sector, shown in Figure 2 is presented, thus, the deployment steps are:

- (i) **Define:** standardization and push-pull production system design for value chain flow; staff training to decrease the number of cycles and focus on the concept selection; ensure a comprehensive list of requirements and the selection of an appropriate production and control method; and cultivate an extensive network of partnership, completing the phases of PDCA cycle;
- (ii) **Measure:** variability reduction, reduction of sample size, visual management use and production system design for value chain flow, decrease of the number of cycles, select of an appropriate method of production and control, ensure comprehensive requirements capture, guarantee operating flow requirements and verification and validation;
- (iii) **Analyse:** variability reduction, reduction of sample size, visual management use, production system design for value chain flow, decrease of number of cycles and go and see for yourself (*gemba*), guarantee operating flow requirements and verification and validation; flexibility increase, and institution of continuous improvement;
- (iv) **Improve:** visual management use, decrease of number of cycles and focus on the concept section, decision by consensus considering all options, cultivate an extensive network of partnership, flexibility increase and institution of continuous improvement;
- (v) **Control:** decrease the number of cycles and go and see for yourself (*gemba*), guarantee operating flow requirements and verification and validation, flexibility increase, and institution of continuous improvement;

From the foregoing, it can be stated that the Lean principles are consumed both at the methodological approach of operations management through the PDCA cycle and in the tooling provided by the DMAIC to provide a management system with key indicators necessary for the continuous and incremental improvement of the processes, technologies, and people. The Performance Measurement System (PMS) becomes a consumer of knowledge through metrics and indicators for operations management in the oil and gas sector. Thus, the integration between PDCA and DMAIC through the Lean principles, aim to guide the management systems by guiding Lean principles in the sociotechnical context of operations management.

5. Discussion of Results

During the implementation of the proposed framework the most important stages of DMAIC in the PDCA cycle are highlighted. After presenting the Strategic Three-dimensional LSS Framework, a discussion is held on each interaction between LP principles, PDCA and DMAIC cycles. These synergies generated through focus groups seek to establish a classification and

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3 methodology for the use of LP principles in the implementation of LSS in the Oil and Gas
4 sector.
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6 The production system design for value chain flow in the perception of the participants has
7 direct link only with the planning stage of PDCA, since it should be used in the production
8 system design, considering uncertainties, demand forecasting, industrial plant layout,
9 production, workflows, among others. In this phase, the *Define, Measure and Analyse* steps of
10 the DMAIC are used to parallel design a Performance Measurement System (PMS) that
11 promotes the continuous and incremental improvement of the indicators inherent in the
12 production system. Therefore, aiming at the best combination between pushed and pulled
13 production of the value chain in favour of waste minimization. Several authors in the literature
14 use this principle to plan the implementation of a Lean journey (Takechi et al. 2005; Resende
15 et al. 2014; Che-Ani, Kamaruddin & Azid, 2018; Hailu, Mengstu & Hailu, 2018; Moumen &
16 Elaoufir, 2018). Others report using this principle to implement Six Sigma (Bunce, Wang &
17 Bidanda, 2008; El Haouzi, Petin & Thomas, 2009; Patti & Watson, 2010; Shaaban & Darwish,
18 2016).
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21 The principle of standardization has been allocated in the planning stage to organize what can
22 be standardized and do stage to implement the standard operating procedure (Matsui, 2005;
23 Suárez-Barraza & Rodríguez-González, 2015). **Moreover, to implement DMAIC cycle
24 inherent to *Plan* and *Do* stages, it must be used the *Define* step to create measures, metrics, and
25 indicators that can analyse the variability reduction in relation to the standard process, as well
26 as the performance indicators of the organization.** From long discussions about the steps that
27 apply the principle and practice of visual management use, it was agreed to apply this principle
28 in the steps of Plan and Check of the PDCA, in addition, in the steps of *Measure, Analyse* and
29 *Improve* the DMAIC. With the objective of using the 3D model as a central element for
30 effective management that uses the visual management tied to a robust and lean system of key
31 performance indicators. For this, a parametric 3D modelling maturity level must be achieved
32 that allows the issuance of material list, 4D analysis, information visualization, production,
33 construction and commissioning simulations, as reported by several authors in this area (Sacks
34 et al. 2010; Nascimento et al. 2017; Ivson et al. 2018).
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38 The need for reduction of sample size is necessary to apply methods and practices of continuous
39 and incremental improvement, because, with the reduction of a representative sample from
40 large sample, one can try out new methods and tools that constantly seek to reduce waste, as
41 well as to optimize workflows (Lay, 2003; Sacks & Goldin, 2007; Sacks et al. 2010). According
42 to the participant's perception of the focus group rounds, the reduction of the size of the sample
43 and batch is due to the need for experimentation, besides, considering logistical constraints to
44 supply unequivocally to get accessibility to the operation, maintenance, and inspection in
45 industrial plants facilities. This principle can be applied into *Plan* and *Check* stages of PDCA,
46 meanwhile, can be used in the *Measure* and *Analyse* of DMAIC cycle to create a monitoring
47 and control of new procedures, methodologies, technologies, and tools.
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50 **The variability reduction can be achieved if there is a *Plan* and *Check*. Once you have the
51 fundamental causes defined at *Measure* and *Analyse*, clear goals should be established and the
52 future scenario evaluated with cause-and-effect analysis. Subsequently, key performance
53 indicators must be used to report the obtained gains in relation to the previous process (Garza-
54 Reyes et al. 2014; Chugani et al. 2017; Garza-Reyes et al. 2018). The establishment of an
55 environment and dedicated staff for the institution of continuous improvement was assessed by
56 the focus group as one of the most important principles. According to the results of the focus
57 groups, this principle should be applied in all stages of the PDCA, inherent in the *Analyse*,**
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3 *Improve* and *Control* stages of DMAIC, proposing continuous and incremental improvements
4 in the production systems.
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6 The principle of flexibility increase was pointed out in the discussions as a critical success
7 factor to dilute the risk of uncertainties in sales, as well as increase the efficiency of industrial
8 facilities (Mathaisel, 2006; Sacks et al., 2010). According to the results of the focus groups, this
9 principle should be applied in all stages of the PDCA, inherent in the *Analyze*, *Improve* and
10 *Control* stages of DMAIC, proposing new PDCA-DMAIC approaches to provide flexible
11 production systems for continuous improvement. The pursuit of increased flexibility applies to
12 all stages of the management process and the performance measurement system to analyze,
13 improve and control flexibility. Several authors point out that increasing flexibility in
14 production systems is a competitive factor (McDonald et al. 2009; Fang, Li & Lu, 2016; Buer,
15 Strandhagen & Chan, 2018).
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18 The principle that recommends going and seeing for yourself (*Gemba*) is a critical success
19 factor to identify problem statement and their root causes. In addition, the empirical analysis
20 of shop floor, construction site or industrial plant can provide clearly “broader picture” (Glover,
21 Farris & Van Aken, 2015) of current scenario from the inspected site, one of *Gemba*'s main
22 concept. Thus, improve to analyse by facts or data and identify bottlenecks, work movements,
23 points of attention and anomalies in machines or equipment. In the empirical results from focus
24 group, this principle is predominantly applied in the *Do* stage of PDCA, besides, the *Analysis*
25 and *Control* of DMAIC stages. The focus on the concept selection is a principle that should be
26 applied on some stages of Lean Implementation and many authors in the literature (Roemeling
27 et al. 2017; Cannas et al. 2018; Garza-Reyes et al. 2018) relate this fact. However, in the current
28 practices according to the focus group in the oil and gas context, it is predominantly applied
29 for *Do* stage of PDCA, as well as *Define* and *Improve* stages of DMAIC. Since these two cycles
30 stages are used to select the appropriated methods and tools to problem-solving.
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33 **To reduce the number of cycles it is necessary the utilization of continuous flow and *Jidoka*,**
34 **so that process is simplified, rework and waste minimized, and lead time and cost reduced**
35 **(Modarress, Ansari & Lockwood, 2005; Roemeling et al. 2017; Cannas et al. 2018).** Thus, the
36 participants of the focus group were allocated the *Do* and *Check* epoxies of the PDCA, as well
37 as all stages of the DMAIC. **It should be noted that the reduction in the number of cycles is**
38 **seen as a way to rationalize the execution. It must be systematically verified in the stages of**
39 ***Do* and *Check*.** The principle of flexibility increase was pointed out in the discussions as a
40 critical success factor to dilute the risk of uncertainties in sales, as well as increase the
41 efficiency of industrial facilities. Focus group participants have allocated this principle at all
42 stages of PDCA and in the *Analyze*, *Improve* and *Control* of DMAIC steps, since the pursuit
43 of increased flexibility applies to all stages of the management process and the performance
44 measurement system to analyze, improve and control flexibility.
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48 Several authors point out that increasing flexibility in production systems is a competitive
49 factor (McDonald et al. 2009; Fang, Li & Lu, 2016; Buer, Strandhagen & Chan, 2018). The
50 selection of an appropriate method of production and control is necessary to monitor the PDCA
51 cycle through the DMAIC. In this context, the participants designated the *Check* of PDCA and
52 *Measure* of DMAIC as steps that determine a suitable method for controlling the planning and
53 operational performance measures. The methods should be validated in a pilot sample to assess
54 their suitability for the intended context (Belekoukias, Garza-Reyes & Kumar, 2014).
55 **Operating flow requirements promote a systematic verification and ensure a continuous and**
56 **unequivocal operational flow. It is worth emphasizing the necessity of these requirements,**
57 **which allow a qualitative and quantitative analysis and ensure the achievement of a continuous**
58 **flow (Sacks et. al., 2009).** One of the main concepts of LP is the decision by consensus, **since**
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3 **it rationalizes the decision-making process.** Focus group participants reported that in the *Check*
4 stage, as well as in the *Define* and *Improve* stages of the DMAIC, they are applicable to the
5 lean management process. Several authors advocate a good practice of lean management
6 (Glover, Farris & Van Aken, 2015; Garza-Reyes et al. 2018).
7

8 **The cultivation of an extensive network is a critical success factor to increase the productive**
9 **capacity, number of contracts, and improve operational and managerial competencies.**
10 Participants pointed to the stage of *Act*, inherent to *Define* and *Improve* stages of DMAIC by
11 promoting a crowded sourcing and/or founding environment (Perdana, Suzianti & Ardi, 2017).
12 The validation and verification principle, according to the focus group participants, is directly
13 related to the Check stage of the PDCA, as well as the Stages of Measure, Analyse and Control
14 of DMAIC. It can be noticed that the benefits of the union between the PDCA and DMAIC
15 cycles indicated a percentage of 20.83% relative to the total LP principles to check, analyse
16 and measure workflows. However, the PDCA concept of acting comprises only 2.08% of the
17 total. Above all, the median or indifferent concepts in the perception of these participants,
18 accounting for 22.22% in empirical research, were: define, improve, control, plan and do.
19 These results denote the high applicability of these methodologies and tools for total quality
20 management. It is worth noting that the overall applicability index of these LP principles in the
21 cycles was 45.13% over the total possible synergy capacity.
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26 **6. Conclusions**

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28 **Our study indicated that the LP principles contribute to quality improvement and waste**
29 **reduction in production systems. According to the focus group, few LP principles were**
30 **applicable in production planning and control, and human aspects are little explored and/or**
31 **benefited from these principles, becoming a research opportunity for future works.** This paper
32 systematically reviewed the literature on LP principles, Six Sigma and LSS in the oil and gas
33 sector. This framework grouped current principles and practices in terms of their literature
34 background and use empirical methods for collecting and data analysis by focus group
35 interviews for adjustment of the construct.
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38 The results were integrated into a three-dimensional LSS framework for sustainable operations
39 management in the oil and gas sector to reduce waste, lead-time and cost in the life cycle of
40 industrial plants facilities. **This framework consists of three steps: (i) consolidate literature**
41 **evidence on LP principles, Six Sigma and LSS; (ii) propose a preliminary three-dimensional**
42 **LSS framework; and (iii) adjust this framework and assess results.** Different LP principles are
43 evaluated in relation to DMAIC and PDCA for effective operations management.
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45 Compared to traditional approaches of LSS implementation, such as LP principles, Six Sigma
46 (DMAIC) and Kaizen (under PDCA) separately, the developed method combines LP
47 principles, DMAIC, and PDCA cycles. The integration results in the three-dimensional LSS
48 framework and the assessment and aggregation method can address general sustainable
49 management systems issues, such as reduce waste, increase flexibility from materials recycling
50 and institution of continuous improvement topics along a life-cycle of facilities. It, therefore,
51 has the potential to foster monitoring and decision-making in sustainable operations
52 management.
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55 **5.1. Implications to theory**

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58 The proposed approach offers several advantages. Firstly, related works from literature show
59 that LP principles, DMAIC and PDCA are explored separately (Azadeh et al. 2017). **Secondly,**
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3 some authors narrowly indicate the relevance of the integration of these approaches in certain
4 processes, such as healthcare quality and safety (Atanelov, 2016), manufacturing processes (Jin
5 & Zhao, 2010), production planning (Jovanović et al. 2013), make-to-order environments
6 (Man, Zain & Mohd Nawawi, 2015), and basic quality tools implementation (Soković et al.
7 2009). Thirdly, the empirical study is applied in oil and gas context, however, the replicability
8 method of the framework allows to adapt and apply in different contexts. In this way, the
9 contribution to theory takes place in an integrated three-dimensional LSS framework from
10 which the results of their interconnections depend on the analyzed context, highlighting their
11 dependent causality in the relationship between PDCA and DMAIC cycles with LP principles
12 by focus group perceptions.
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15 16 17 5.2. Implications to practice

18 A key practical contribution of the proposed model is to rationalize the process of
19 implementation and stabilization of a Kaizen-LSS environment. The three-dimensional LSS
20 framework focuses on industry collaborators, academics, and governments who intend to adopt
21 this model and train stakeholders to deploy sustainable management systems. In addition,
22 according to the results of the focus groups, it was noticed that human factors are little
23 influenced by the model; i.e., the LSS has low dependence with the stage *Act* of PDCA. Thus,
24 within the context of processes, people, materials and technology in organizations, the most
25 important is the effective commitment to change, considering attitudes, ideal working
26 conditions and external factors to stabilize a Kaizen environment. Therefore, human factors
27 stand out as a critical success factor in sustainable management systems, however, the
28 methodology proposed in this paper has little influence in the people management to achieve
29 success in the implementation of LSS.
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34 5.3. Limitations and future research

35 A limitation of the present paper derives from the composition of the focus groups. These
36 consisted mainly of experts from the Brazilian academics or oil and gas industry. It is likely
37 that a wider approach would uncover possibilities of three-dimensional LSS framework
38 assessment that remained undetected in the focus group interviews. The three-dimensional LSS
39 framework, together with the associated method and indicators, needs to be empirically
40 validated and tested in other industrial sectors. Finally, there is no reason why the method
41 proposed above cannot also be adapted, incremented with improvements from Industry 4.0
42 technologies, and applied to provide aggregation at the regional or global level.
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